

November 2013 Monthly traffic update

3.4%

International passenger volumes (excluding transit passengers) at Auckland Airport were up 3.4% versus November 2012. The majority of the growth came from North American (+10,000 passengers) and Asian routes (+8,000 passengers). North American growth was driven by Hawaiian Airlines and additional Air New Zealand capacity. Asian growth was driven by year-on-year increases of more than 10% on Korean, Chinese, Malaysian and Thai routes.

47.3%

International passenger volumes at Queenstown Airport were up 47.3% versus November 2012 and up 32.9% for the financial year-to-date. The passenger growth was driven by increased trans-Tasman traffic with additional services to Sydney, Brisbane and Melbourne on Jetstar and to Sydney and Melbourne on Air New Zealand.

14.6%

Visitor arrivals from North America were up 16% versus November 2012. The growth was due to visitor arrivals from both the United States (+14.6%) and Canada (+21.2%) caused by an increase in the numbers of Americans arriving and departing to connect with cruises, as well as the extra capacity from Hawaiian Airlines and Air New Zealand.

13.4%

Visitor arrivals from traditional North Asian markets performed well in November 2013. Visitor arrivals from Taiwan were up 40%, Korea up 13.4% and Japan up 8.2%. New and established South East Asian markets also performed well with visitor arrivals from Thailand (+75.5%), Malaysia (+19.9%) and Indonesia (+14.5%) all up significantly versus November 2012. While Chinese visitor arrivals continued to be impacted by new Chinese travel laws (-17.3%), direct services to New Zealand from China continued to perform strongly.

Nov-13	Current month	Previous years period	% Change (month)	Financial YTD	Previous financial YTD	% Change financial YTD	Rolling 12 month total	Previous 12 month total	% Change in rolling total
AUCKLAND INTERNATIONAL AIRPORT									
Passenger Movements									
International arrivals (excl. Transits)	316,054	301,308	4.9%	1,582,815	1,505,046	5.2%	3,742,392	3,581,772	4.5%
International departures (excl. Transits)	297,044	291,740	1.8%	1,510,425	1,433,268	5.4%	3,730,126	3,599,162	3.6%
Total international (excl. Transits)	613,098	593,048	3.4%	3,093,240	2,938,314	5.3%	7,472,518	7,180,934	4.1%
Transit movements	36,168	36,920	-2.0%	192,820	196,186	-1.7%	434,988	513,420	-15.3%
Total international passengers *	649,266	629,968	3.1%	3,286,060	3,134,500	4.8%	7,907,506	7,694,354	2.8%
Total domestic passengers **	584,679	584,204	0.1%	2,899,731	2,738,381	5.9%	6,921,887	6,407,566	8.0%
Top 10 arrivals by country of last residence									
New Zealand	131,560	125,962	4.4%	846,562	811,678	4.3%	1,752,170	1,698,554	3.2%
Australia	63,502	59,753	6.3%	287,571	272,028	5.7%	738,532	705,754	4.6%
China, People's Republic of	17,179	20,763	-17.3%	82,290	74,821	10.0%	221,250	186,616	18.6%
United Kingdom	15,298	15,354	-0.4%	47,175	47,447	-0.6%	160,986	163,653	-1.6%
United States of America	15,231	13,289	14.6%	50,802	46,525	9.2%	155,867	145,271	7.3%
Germany	6,811	5,642	20.7%	21,386	18,302	16.9%	53,023	49,016	8.2%
Canada	4,493	3,708	21.2%	12,863	12,547	2.5%	41,603	41,006	1.5%
Japan	4,427	4,091	8.2%	25,605	25,541	0.3%	63,628	59,373	7.2%
Korea, Republic of	3,823	3,371	13.4%	15,006	14,634	2.5%	40,630	41,266	-1.5%
Malaysia	3,152	2,628	19.9%	9,678	7,332	32.0%	21,921	17,002	28.9%
Aircraft Movements									
International aircraft movements	3,611	3,545	1.9%	18,934	18,467	2.5%	44,781	44,555	0.5%
Domestic aircraft movements	9,366	9,700	-3.4%	46,461	46,267	0.4%	111,026	109,819	1.1%
Total aircraft movements	12,977	13,245	-2.0%	65,395	64,734	1.0%	155,807	154,374	0.9%
MCTOW (tonnes) ***									
International MCTOW	344,506	329,123	4.7%	1,773,772	1,677,321	5.8%	4,201,129	4,097,296	2.5%
Domestic MCTOW	162,030	160,868	0.7%	800,401	751,545	6.5%	1,873,544	1,755,563	6.7%
Total MCTOW	506,536	489,991	3.4%	2,574,173	2,428,866	6.0%	6,074,673	5,852,859	3.8%

This monthly traffic update from Auckland International Airport Limited (AIAL) is generated with assistance and data from Statistics New Zealand, the New Zealand Customs Service, Airways New Zealand, Immigration New Zealand and AIAL. **International passenger movements** are actual, **domestic passenger movements** are estimated by AIAL. Immigration New Zealand has recently refined the **transits data**, resulting in a re-statement of transit numbers year to date and the prior year comparatives. North Queensland Airports has refined their passenger data for Cairns and Mackay Airports from July 2013, resulting in a re-statement of passenger numbers year to date and prior year comparatives. This document is intended for information purposes. It should not be considered a recommendation, offer or invitation to purchase securities. All reasonable steps have been taken to ensure that the information is true and accurate at the time of publication. * Total international passengers including transits. ** Estimation using best available data. *** Maximum Certificated Take-Off weight (MCTOW) forms the basis of determining airfield charges at Auckland Airport.

Nov-13

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QUEENSTOWN AIRPORT
Passenger Movements

Total international passengers	17,962	12,194	47.3%	155,209	116,821	32.9%	280,102	207,693	34.9%
Total domestic passengers	74,798	77,176	-3.1%	382,078	399,182	-4.3%	940,100	926,626	1.5%

Aircraft Movements

International aircraft movements	154	100	54.0%	1,248	916	36.2%	2,246	1,652	36.0%
Domestic aircraft movements	692	738	-6.2%	3,686	3,988	-7.6%	9,100	9,262	-1.7%
Total aircraft movements	846	838	1.0%	4,934	4,904	0.6%	11,346	10,914	4.0%

CAIRNS AIRPORT
Passenger Movements

International Passengers movements (excl. Transits)	38,597	49,015	-21.3%	230,048	247,342	-7.0%	537,357	544,444	-1.3%
Transit movements	11,708	7,851	49.1%	44,713	43,221	3.5%	113,499	110,100	3.1%
Total international passengers	50,305	56,866	-11.5%	274,761	290,563	-5.4%	650,856	654,544	-0.6%
Total domestic passengers	316,322	322,929	-2.0%	1,787,784	1,720,559	3.9%	3,842,161	3,702,585	3.8%

Aircraft Movements

International aircraft movements	549	604	-9.1%	3,042	3,138	-3.1%	7,196	7,473	-3.7%
Domestic aircraft movements	3,096	3,076	0.7%	17,138	16,649	2.9%	38,971	37,704	3.4%
Total aircraft movements	3,645	3,680	-1.0%	20,180	19,787	2.0%	46,167	45,177	2.2%

MACKAY AIRPORT
Passenger Movements

Total Domestic passengers	88,826	95,717	-7.2%	487,009	508,221	-4.2%	1,154,814	1,165,967	-1.0%
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Aircraft Movements

Domestic aircraft movements	1,147	1,158	-0.9%	6,076	6,026	0.8%	14,384	13,488	6.6%
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